

R 657.3 R544R (reference)
RMA Annual Statement Studies
(Robert Morris Associates, annual)

INVEST. R 332.6322 M542M (Investments Collection)
Mergent's Industry Review
(Mergent FIS, monthly)

332.024 F863B
The Business Owner's Guide to Personal Finance: When Your Business is Your Paycheck
Jill Andresky (Bloomberg Press, 2002)

332.6 T247M
Magic Numbers: The 33 Key Ratios Every Investor Should Know
Peter Temple (Wiley, 2002)

332.66 In7i
The Insider's Guide to Venture Capital
(Prima Venture, 2002)

620.0068 N369h
High Tech Start Up: The Complete Handbook for Creating a Successful New High Tech Companies
John L. Nesheim (Free Press, 2000)

657 T674A
Accounting for Dummies
John A. Tracy (IDG Books Worldwide, 2001)

CS 657.3 P926A (audiocassettes)
NYT Analyzing Financial Statements
Eric Press (Listen & Live Audio, 2000)

657.3 F863U
Understanding Financial Statements
Lyn Fraser (Prentice Hall, 2001)

658.022 L371L
Launching Your First Small Business: Make the Right Decisions During Your First 90 Days
(CCH, 2003)

658.1522 M726F
Financing Your Business: Get a Grip on Finding the Money
Angie Mohr (Self-Counsel Press, 2005)

658.15224 H55A
Attracting Capital from Angels
Brian E. Hill (J. Wiley, 2002)

658.15224 Q42c
Confessions of a Venture Capitalist: Inside the High-Stakes World of Start-Up Financing
Ruthann Quindlen (Warner Books, 2000)

658.15224 V344a
Angel Investing: Matching Start-Up Funds with Start-Up Companies
Mark Van Osnabrugge (Jossey-Bass, 2000)

658.1592 L5654L
Lesko's Free Money for Entrepreneurs
Matthew Lesko (Information USA, 2005)

658.1592 T484H
How to Raise Capital: Techniques and Strategies for Financing and Valuing Your Small Business
Jeffrey A. Timmons (2005)

808.06665 P476P
Proposal Writing: The Art of Friendly and Winning Persuasion
William S. Pfeiffer (Prentice Hall, 2000)

INTERNET RESOURCES

Business.gov www.business.gov/topics/finances/
Links to government programs providing loans and grants for small businesses.

MoneyTree Survey www.pwcmoneytree.com
Reports on venture capital activity with custom searching access for region and industry type.

BusinessFinance.com www.businessfinance.com
Directory of sources for business loans and capital.

FURTHER ASSISTANCE

Better Business Bureau
2706 Gannon Road
St. Paul MN 55116-2600
651-699-1111, 800-646-6222
fax 651-699-7665
email: ask@mnd.bbb.org
www.minnesota.bbb.org

BIZLINKS
www.bizlinks.org
links to Minnesota government
information for business

James J. Hill Reference
80 West Fourth St.
St. Paul MN 55102
651-265-5500, 877-700-HILL
fax 651-265-5520
email: info@jjhill.org
www.jjhill.org

Minnesota Technology, Inc.
851 30th Ave. S.E., Room CF-104
Rochester MN 55904-4999
507-285-7184, fax 507-285-
7497
www.minnesotatechnology.org

**Rochester Chamber of
Commerce**
220 S. Broadway, Suite 100
Rochester MN 55904
507-288-1122
email:
chamber@rochestermnchamber.com
www.rochestermnchamber.com

**Rochester Area Economic
Development (RAEDI)**
220 S. Broadway, Suite 100
Rochester MN 55904
507-288-0208, fax 507-282-
8960
email: dwaynelee@qwest.net
www.rochestermn.com/investing/raedi

Rochester/Olmsted Planning Dept.
2122 Campus Drive SE
Rochester MN 55904
507-285-8232, fax 507-287-2275
www.co.olmsted.mn.us

**SCORE--Service Corp. of Retired
Executives**
220 S. Broadway, Suite 100
Rochester MN 55904
507-288-8103, fax 507-282-8960
email: rochester@scoreminn.org
www.scoreminn.org

Small Business Administration
210C Butler Square Building
100 North 6th Street
Minneapolis MN 55403
612-370-2324, fax 612-370-2303
email: minneapolis.mn@sba.gov
www.sba.gov/mn/

**Small Business Assistance Office
(Minnesota)**
500 Metro Square
121 7th Place East
St. Paul, MN 55101-2146
800-657-3858, 651-296-3871
fax 651-296-1290
email: dted.mnsbao@state.mn.us
www.mnsbao.com

Small Business Development Center
Heintz Center, 1926 Collegeview Dr. SE.
Rochester MN 55904
507-285-7536
email: michelle.pyfferoen@roch.edu
www.mnsbdc.com

Southeastern Minnesota Initiative Fund
525 Florence Ave
Owatonna, MN 55060-0695
507 455-3215, fax 507-455-2098
email: lorin@smifoundation.org
www.smifoundation.org

Small Business Information

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8/2005